



Post
(?)

DORAL .20¢ PACKAGE COUPON W/NAME GENERATION
PROMOTION #600624

Not on
Promotion
listing

DIVISION #: 1622

THE ABOVE REFERENCED PROMOTION HAS BEEN SPECIFICALLY DEVELOPED FOR THE **BUFFALO REGION** AND NEEDS TO BE WORKED IMMEDIATELY! COUPONS HAVE BEEN ORDERED AND WILL ARRIVE THE WEEK OF 3/25/96.

ALLOCATIONS ARE BEING DISTRIBUTED BASED UPON OUR NEED TO GROW **DORAL** IN SPECIFIC MARKETS. THE .20¢ PACK COUPON INCLUDES NAME GENERATION. OBVIOUSLY, THIS IS IDEAL IN THOSE UNDER-DEVELOPED **DORAL** MARKETS!

COUPONS WILL BE SHIPPED TO RETAIL REP 'SHIP TO' LOCATIONS
(NEW ASSIGNMENT #'S ARE REFLECTED)

#/SKUs ITEM #507134 (100/SKU)	RETAIL REP ASSIGNMENT #	RETAIL REP NAME
50	20	M. MORECK
50	21	L. VOLLWEILER
50	22	L. MULRAIN
50	23	R. GUILFOYLE
20	24	J. SPRING
40	25	D. PLOURDE
40	26	E. ECONOMIDES
40	27	B. AUSTIN
40	28	D. JOHNSON
50	29	C. PICARAZZI
50	30	A. SARACENA
20	31	*VACANT* (SHIP TO J. LEONARD)
TOTAL SKUs 500		

3/20/96

cc: Div. Mgr. / Retail Mgr. / S. MacLeod / D. DeRose
D. DeRose: Please order to Retail Reps indicated

51859 4677



DORAL .20¢ PACKAGE COUPON W/NAME GENERATION
PROMOTION #600624

DIVISION #: 1623

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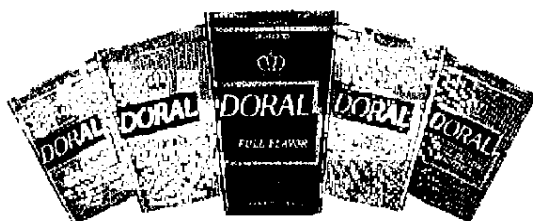
COUPONS WILL BE SHIPPED TO RETAIL REP 'SHIP TO' LOCATIONS
(NEW ASSIGNMENT #'S ARE REFLECTED)

#SKUs ITEM #507134 (100/SKU)	RETAIL REP ASSIGNMENT #	RETAIL REP NAME
40	20	L. BALDWIN
40	21	D. SEVERINO
40	22	E. DUBY
60	23	*VACANT* - SHIP TO DIV. OFFICE
40	24	B. OSTROWSKI
40	25	N. MOORE-NATALINI
40	26	C. ACQUILLA
40	27	P. COMESKEY
40	28	K. SCALES
40	29	L. MONTERASTELLI
40	30	C. SCHWARTZ
TOTAL SKUs 500		

3/20/96

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D. DeRose: Please order to Retail Reps indicated

51859 4678



DORAL .20¢ PACKAGE COUPON W/NAME GENERATION
PROMOTION #600624

DIVISION #: 1626

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COUPONS WILL BE SHIPPED TO RETAIL REP 'SHIP TO' LOCATIONS

#/SKUs ITEM #507134 (100/SKU)	RETAIL REP ASSIGNMENT #	RETAIL REP NAME
50	21	R. SKELTON
TOTAL SKUs 500		
** 450 SKUs RETURNED To ROU **		

3/20/96

cc: Div. Mgr. / Retail Mgr. / S. MacLeod / D. DeRose
D. DeRose: Please order to Retail Reps indicated

51859 4679



DORAL .20¢ PACKAGE COUPON W/NAME GENERATION
PROMOTION #600624

DIVISION #: 1636

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COUPONS WILL BE SHIPPED TO RETAIL REP 'SHIP TO' LOCATIONS
(NEW ASSIGNMENT #'S ARE REFLECTED)

#/SKUs ITEM #507134 (100/SKU)	RETAIL REP ASSIGNMENT #	RETAIL REP NAME
150	20	M. MARONEY
100	21	J. TEPFER
100	22	A. SALOOMEY
100	23	R. BELLANTONI
50	24	K. ANSON
100	25	J. MURPHY
100	26	D. THOMAS
100	27	L. LITTS
--	28	N/A
100	29	S. DININO
50	30	T. RILEY
TOTAL SKUs 950		

3/20/96

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51859 4680



DORAL .20¢ PACKAGE COUPON W/NAME GENERATION
PROMOTION #600624

DIVISION #: 1638

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#/SKUs ITEM #507134 (100/SKU)	RETAIL REP ASSIGNMENT #	RETAIL REP NAME
60	20	B. KEROUAC
80	21	G. NOVAK
90	22	V. KOUTRAKOS
90	23	P. NOLIN
90	24	B. CAILLER
100	25	C. GECZY
100	26	C. SANBORN
90	27	K. DUBE
70	28	*NEW* (SEND TO S. CALLAGHAN)
90	29	N. BROGAN
90	30	J. BODETTE
TOTAL SKUs 950		

3/20/96

cc: Div. Mgr. / Retail Mgr. / S. MacLeod / D. DeRose
D. DeRose: Please order to Retail Reps indicated

51859 4681